







Judging Criteria

LEVEL 1 Business As Usual LEVEL 2 Adequate LEVEL 3 Commendable LEVEL 4 Notable LEVEL 5 Transformational

INNOVATION	Business Model Approach	Proven approach	Best practice in existing markets	Innovative approach within country context	Innovative approach within regional context	Transformative initiative
	Market Innovation	Existing products or services to existing markets	New products and services to existing markets	New products and services to new domestic markets	New products or services to new regional markets	Transformative products or services to new markets
	Financial Structure	Proven structure	Best practice in existing markets	Innovative approach within country context	Innovative approach within regional context	Groundbreaking structure, within international context
	Approach to Diversity and Inclusion	Proven approach	Best practice in existing markets	Innovative approach within country context	Innovative approach within regional context	Groundbreaking structure, within international context
IMPACTS	Environmental Impacts & Benefits	No environmental benefits, potential negative impacts	No significant environmental benefits	Limited environmental benefits	Significant environmental benefits and mitigation of material impacts	Exceptional environmental benefits and full mitigation of material impacts
	Social Impacts & Benefits	No social benefits, potential negative impacts	No significant social benefits	Limited social benefits	Significant environmental benefits and mitigation of material impacts	Exceptional social benefits and full mitigation of material impacts
	Economic Impacts & Benefits	Negative economic returns, no jobs created	Variable economic returns, few jobs created	Stable economic returns, steady job creation	Significant economic returns, catalyst for substantial job creation, demonstrates potential for exceptional returns and job creation in the medium/long-term	Exponential economic returns, large numbers of jobs created
OPERATIONS	Operations Management	No particular focus on efficiencies or risk management	Standard model with limited efficiencies and risk management	Innovative model within country context, with standard efficiencies and risk management	Innovative model within regional context, with strong efficiencies and risk management	Innovative model within international context, with significant efficiencies and risk management processes
	Workforce Development	Little investment in skills development, training or retention	Some investment in skills development, training and retention	Standard, expected investment in skills development, training and retention	Significant investment in skills development, training and retention	Exceptionally large investment in skills development, training and retention
SCALABILITY	Potential for Scalability and Replicability	Not scalable or replicable without loss of benefits	Limited replicability, loss of benefits in scaling up	Limited replicability	Practice likely to be replicated within market segment, increased benefits in scaling up	Practice likely to be replicated as a new international standard, significant benefits increase in scaling up
	Financial Sustainability	Negative financial returns	Variable financial returns	Stable financial returns	Significant financial returns, demonstrates potential for exceptional returns in the medium/long term	Exceptional financial returns